



ACCOMPLISHING TOGETHER WHAT
NO ONE COULD DO ALONE

THE GAB-RRR

Year 22 - Issue 6

Community • Integrity • Prosperity

Monthly News from the Duluth Merchants Association

January meeting



Tuesday ,January 4, 2011 @ 6 pm

Howard Brothers

3616 Buford Highway
Duluth, GA 30096
Phone: (770) 476-3006

In 1955 our Dad, Edwin Howard purchased a small grocery store in Doraville which was actually started by his in-laws in 1925.

In 1972 he branched next door and established Howard's True Value Hardware. The second hardware store opened in Duluth in 1987. Soon the realization of the niche in Outdoor Power Equipment became apparent and we jumped into that business with "both barrels"! This business has exploded to position Howard Brothers as one of the largest Outdoor Power Equipment dealers in the southeast, selling primarily to professional landscapers. Several building and property additions have been required to keep up with the growth . Realizing the growth northward of Atlanta, in 1999 we purchased another location in Oakwood. All three locations Duluth, Doraville and Oakwood now offer hardware as well as Outdoor Power Divisions with Parts and Service Departments.

Duluth's newly renovated 13,000-square-foot interior design offers shoppers a compelling shopping environment complete with an expanded product selection in core categories that include: hardware, paint, plumbing, and

lawn equipment with parts and service.

"Serving the customer is the top priority at Howard Brothers" said John & Doug Howard, owners of Howard Brothers True Value. "We focus on meeting the expectations of local residents and providing the community with all the products and services they need to complete their small home-improvement projects as well as equipping the Professional."

John and Doug Howard are the owner/operators and invite you to visit any of the three locations and experience some *real* customer service. Their team is experienced and prepared to help you solve problems.

The on-line world has come to Howard Brothers as well. We have two websites www.howardbrothers.com and www.tools2you.com so we can be there 24/7.

We look forward and continue to seek God's will for future growth.

Howard Brothers your Duluth Hardware and Outdoor Power Equipment store. We are proud to partner with these great vendors:

Makita	Snapper	Exmark	Traeger Grill
Milwaukee	Hitachi	Honda	Walker
Stihl	Ga Boot	Scag	Billy Goat
Carhartt	Case Knife		Leatherman



2011 Officers

- President **Sunny Ramsay**
- Vice President **TBA**
- Secretary **Al Brown**
- Treasurer **John Monk**
- Past President **Glenn Sarver**

Board of Directors

- Greg Steele (770) 495-8882**
- Al Brown (770) 495-8900**
- Jim Johnson (404) 626-6245**
- Chris McGahee (770) 476-3434**
- Mark Williams (770) 441-0945**
- Albert Marquez (907) 717-9666**
- John Monk (770) 495-8900**
- Sunny Ramsay (678) 312-6857**
- Glenn Sarver (770) 265-2448**
- Harold Stamey (770) 476-1943**
- Richard Jackson (678) 644-2007**
- Allan Roth (770) 401-2013**

The Gab-RRR is a monthly publication of the Duluth Merchants Association. Back issues are available at www.DuluthMerchants.com



From the President

Dear DMA Members...

What a beautiful way to wrap-up 2010, at the beautiful New Dawn Theatre with fellow DMA members, friends and family. The Preview of 'A Candle in The Window' was fabulous...the delicious delectable's from Chocolate Perks and the delightful Wines from Duluth's Fine Wines. Does it get any Better! Thank you for hosting the Christmas Meeting. It was wonderful!

Happy New Year and here is to a most successful 2011!

Members, thank you for your belief and membership in the Duluth Merchants Association. The Board of Directors and I welcome your membership, your ideas and your input. Many of us make New Year's Resolutions...How about some Duluth Merchants Association 2011 New Year's Resolutions...

1. To attend every DMA Meeting (conveniently held on the 1st Tuesday of Every Month!)
2. To encourage fellow Merchants and Business associates to come to a meeting to introduce them to your association and the benefits.
3. Get involved with DMA. Committees need volunteers! You are the Answer!

We have a year filled with great meeting sites, endless opportunities to meet fellow merchants and business folks, learning opportunities, mentoring, volunteering in the community and the chance to help make it happen and make a difference for you, your business and for Duluth!

My personal resolutions are to represent the DMA to the best of my ability, provide an inclusive and positive experience at every meeting, and always be available to meet you, hear your ideas and present the Duluth Merchants Association story to our community at every opportunity!

Celebrate your future! Here is to 2011 the best year ... so far!

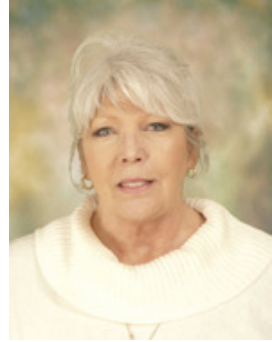
Sunny

Sunny Ramsay,
DMA President 2011

Board Member Bio

Sunny Ramsay

President



The fast paced life of an *Air Force Fledging* provided world traveling opportunities from the Continental United States to Europe to the Far East set the pace for Sunny's home and professional life. College came in island formats...the University of Hawaii and the University of Maryland – Okinawa. Early in her professional life the blue skies called and she joined Eastern Air Lines as Flight Attendant until she segued to the world of Hospitality specializing in beachfront resorts...a natural fit. Resort Regional Offices, Marketing and Recruiting for Waffle House, to Marketing and PR Director for the Community Foundation for North East Georgia. Ten years ago she became an independent contractor with Dan Cook Associates, a specialty advertising firm...then opportunity "Banged on the Door" and 4.5 years ago she became Volunteer Director with Gwinnett Medical Center-Duluth...the perfect fit.

Arriving in Duluth 20 years ago, Sunny finally planted 'roots' and become involved in the community she feels fortunate to call home. Sunny has served on the Board of Directors for Rainbow Village, volunteered with Peachtree Christian Hospice, has been a Board Member of Duluth Merchants Association and Editor of the Gabrr, Secretary with the Duluth Kiwanis Club. She is an Animal Rescue Advocate. Currently she is the DMA 2011 President. Sunny's greatest joys are her family and two wonderful grandsons, friends and community.

Board Member Bio

James Johnson



James R. Johnson, MA, Economics, senior business executive, with senior executive positions with two Fortune 500 companies in the Industrial-Agricultural sector. Then developer of senior services and founder of American Health Monitoring and Principle Pioneer Medical Systems. During the last 22 years James developed technology and provided monitoring services for seniors through hospitals, homecare companies, independent health, social service providers and Medicaid Waiver Programs throughout the United States. Jim is now a management consultant working in the health and senior services sectors. A key consultant client has called on Jim to develop relationships in China, Taiwan, and Europe to engineer, source and manufacture medical devices and Mobile Health Products for the USA market. In our community Jim is a 25 year Kiwanis volunteer, past President of Duluth Kiwanis Club and past Lt Governor, serves on the Duluth Planning Commission and is a Board Member of United Yokefellow Ministry. Jim is married to Jane for 40 years with one son Chad, daughter in-law Laura and grandson Zachary.



New Dawn Theater Company has two big events coming up in January

Saturday, January 8, 2011

Mark Pitt's "Tribute to Elvis Presley"

The Birthday Bash will begin at 8pm....tickets available but suggested to call ahead or purchase online to guarantee seating...

Friday, January 14, 2011

Adam Komesar's "Simply Sinatra"

Adam will be singing sentimental favorites of Sinatra, The Rat Pack and other entertainers of that era..

Tickets for both events can be purchased online at www.newdawntheatercompany.com or by calling the box office line at 678-887-5015

Check out the website for additional events happening in the very near future including:

"The DC3s" coming on Feb 5th, "Pride and Prejudice" coming late February and many more...

New Dawn Theater Company

3087 Main St

Duluth, GA 30096

678-887-5015

www.newdawntheatercompany.com



“Hit it Further with Less Effort”

Hit it further with less effort. That statement has been around golf forever. Any golfer that has ever played this game has told themselves that they should not swing so hard. They have probably even shared this little tidbit of knowledge with others. We are incredibly smart creatures and we all know that when we swing too hard we lose control and miss the center/solid contact with the ball. The trouble is that we don't know that we swung too hard until after the fact and we see the not-so-perfect result.

It helps to understand some of the reasons that we swing so hard and what we can do to overcome this innate desire. First as a general rule, men are the biggest abusers of this swing infraction. It is rare when a typical female golfer over swings. I am not saying that it doesn't happen; only that it is rare. Women typically swing too carefully, trying to control the swing and not releasing the energy from their coiling action. Men on the other hand, because of certain aggressive tendencies that require intensive professional therapy, tend to over swing and not maintain their balance and pace (tempo). It is not completely fair to group all women golfers in the same group, or for that matter all men golfers. For fairness we'll group these tendencies into easy-swingers and over-swingers vs. female and male.

The powerful and effective golf swing is not designed to be controlled. To produce this swing we coil the energy in our back-swing and release the energy through the ball in our downswing. This action is much like a rubber band being pulled back and once it is completely taut, it is released. Both the easy-swingers and the over-swingers can benefit from this analogy. The easy-swingers need the understanding that the rubber band **can't** be controlled once it is released. The over-swingers need the understanding that the rubber band **can't be forced** during the release. Can you imagine pulling a rubber band back and trying to slow it down at the release in order to guide it? Can you imagine pulling a rubber band back and trying to push it further as it is released? These are two common flaws.

Easy-swingers – stop trying to control the swing and let it go. This is not easy and even though it sounds easy, do not be misled. We as humans find it difficult to give up control in many parts of our life, especially when we want a specific outcome. You want the ball to go where you want it and giving up the control is a real challenge. A PGA Teaching Professional can guide you through the swing and show you ways to increase your energy and your club speed.

Over-swingers – stop trying to force the swing. The swing should build speed. One of the most common reasons for over swinging is golfers try to hit the ball from the top of the swing with the smaller arm muscles vs. core muscles. The change of direction from back to forward is a critical area of the swing. This little 1/10 of a second is where almost all swings flaws start. I hear constantly about how “PGA Professionals make it look so easy.” Club speed for most professionals is over 125 mph and the typical amateur club speed is less than 90 mph. However, the amateur looks like they are working and swinging much harder. The smoothness of the professional swing comes from the transition from the back swing to the forward swing. This transition is smooth and slow in order to let the club head build speed. If the club starts off too fast the golfer is trying to force the swing much like trying to force the rubber band. This gives a forceful appearance and a jerky non-smooth action. A PGA Teaching Professional can guide you through your swing and show you ways to increase you distance, accuracy and repeatability by swinging with less effort.

Good luck and may the **NON-FORCE** be with you!

Written By Ernie Boshers, PGA
Director of Instruction at The Georgia Trail
Duluth, GA
(770) 497-4653

Howard Brothers welcomes fellow Duluth Merchants

Let this serve as our invitation to come and visit us



\$10 OFF

any purchase over **\$40**

Howard Brothers
3616 Buford Hwy
Duluth 770-476-3006



DYNAMIC COOKWARE, INC

Presents a:

Cookware, Tableware Event

Gwinnett Medical Center – Duluth

Tuesday, January 11th

From 7 am until 4 pm

Location:

ER Hallway (Lobby-Past Gift Shop)

This is a special fundraising event sponsored by:

GMC Auxiliary

Public is Welcome!!

Board Member Bio

Albert Marquez

Board Member



I am originally from Havana, Cuba. I came to the US at an early age with my parents and made Atlanta our home. I became interested in automobiles after graduating from high school. I worked at many independent repair shops until 1996 when I opened my own auto repair shop in Duluth. At that time I was introduced to the DMA by my friend, Richard Daluga. The DMA has been a part of my life ever since. I have been the webmaster for the DMA for many years now and serving on the board since I can remember.

My passion and love is travel, the wilderness, wildlife and the state of Alaska. My love to explore new places took me to Alaska for the first time in 1996. I have traveled throughout Alaska since 1999 guiding clients with my company, Planet Earth Adventures. My interest in exploration and learning has taken me to some of the remotest places in the northern hemisphere such as the arctic regions of Alaska and extreme northern Canada. I have traveled to all of Alaska's National Parks and also many other National Parks throughout the United States and Canada. My hobbies include exploring new places, hiking, boating, nature and wildlife photography, computers, electronics, automobiles and anything that has moving parts. I am a Master ASE certified auto technician and also fluent in Spanish.

Board Member Bio

Harold Stamey







Parliamentarian



Harold Stamey CPA is CEO of Harold Stamey, CPA, PC, a full service CPA firm offering small business accounting, tax, and representation services. His practice was started in Duluth, Georgia after a 25 year career with the Examination Division of the Internal Revenue Service. Harold currently holds elected positions within the accounting community as a member of the National Society of Accountants' (NSA) Board of Governors. NSA is headquartered in Alexandria, Virginia. Harold was recently elected as Governor of District IV to represent NSA members in Florida, Georgia, South Carolina and North Carolina. Harold is a past president and current board member of NSA's state affiliate, the Georgia Association of Accountants and Tax Professionals (GAATP). As chair of GAATP's Taxation Committee, Harold is a member of the Georgia IRS/Practitioners' Liaison Committee. This committee is comprised of both tax professionals and IRS employees and meets quarterly to discuss areas of mutual concern.

DMA Meeting Locations

NOTE: All meetings begin at 6:00 p.m.

<p>Jan 4, 2011</p> 	<p>February 1</p> 	<p>March 1</p>  <p>a division of SYNOVUS BANK</p>
<p>April 5</p> 	<p>May 3</p>  <p>DULUTH FINE WINES</p>	<p>June 7</p>  <p>Lawrenceville • Duluth</p>
<p>July 5</p> <p>TBA</p>	<p>August 2</p>  <p>Free Admission!</p>	<p>September 6</p> 
<p>October 4</p>  <p>Since 1985 Call Us today: (770) 4-FLOORS (770-435-6677)</p>	<p>November 1</p> <p>TBA</p>	<p>December 7</p>  <p>NEW DAWN THEATER COMPANY</p>

Do you have news or an article you like to include in the DMA Newsletter? Send it in by the 15th of the month in order for it to be included in the next newsletter.